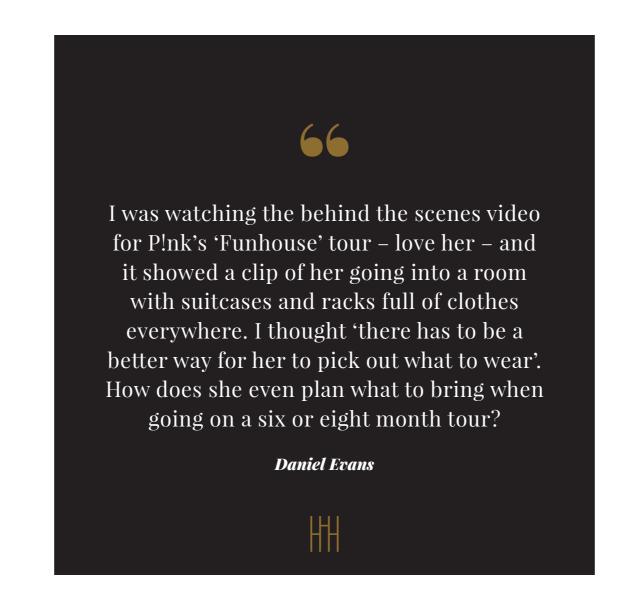


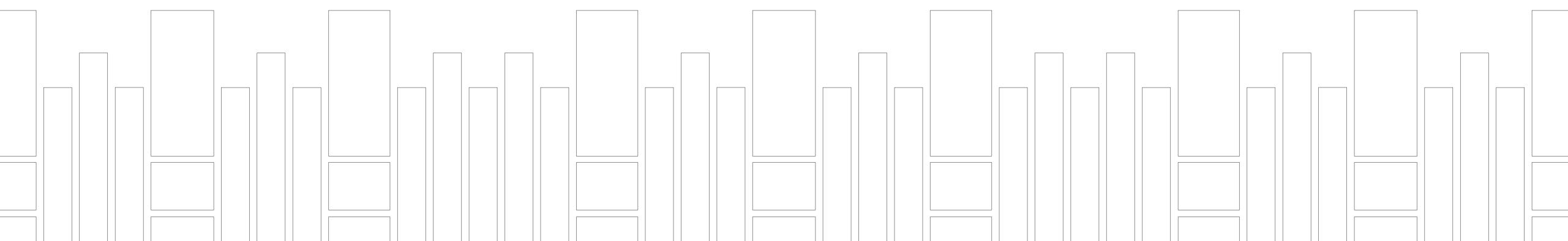
# **ABOUT THE COMPANY**

Founded in early 2015, Hanger is the brainchild of Founder & CEO Daniel Evans who traces the idea to three sources of inspiration – a brainstorming session over a game of darts, a P!nk video, and his daughter's missing clothes.

In late 2014, Evans met eventual co-founder Ed Kniep after discussing how to position an iOS application for business. Evans used his Hanger mockups as an example of how he would approach designing a new wardrobe app and the importance of focusing on real problems. In January of 2015, the two set out to raise funds. By mid-February they had secured angel funding and started to build the closet app and the business.

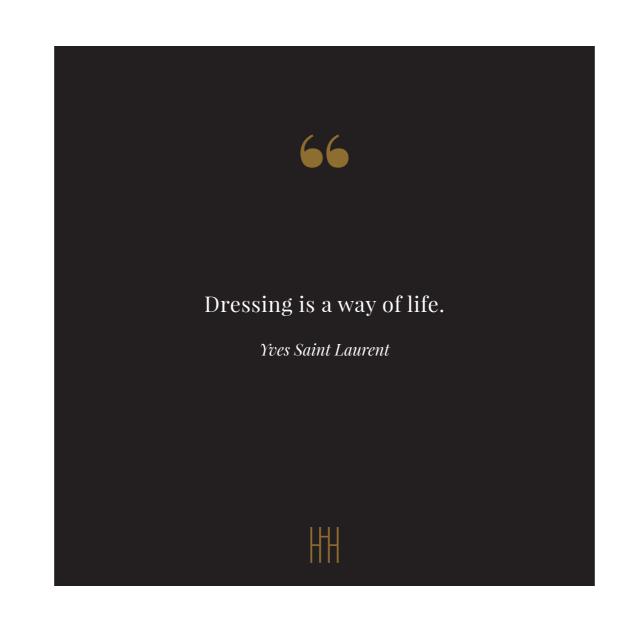




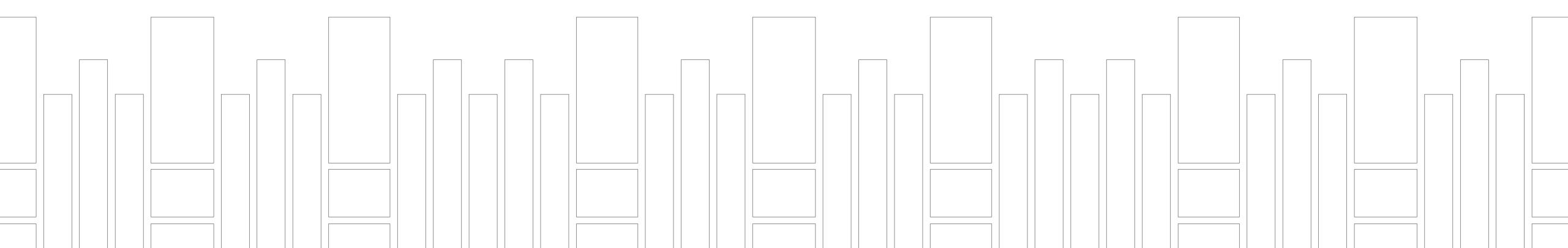


# **MISSION**

The Hanger app connects users with their friends' closets and helps them discover the value that's already hanging in their own wardrobe. Our mission is to make our users experts in their personal style and inspire confidence in what they wear.







# **NUMBER OF EMPLOYEES**

Current: 6 employees, 6-8 (flexes) contract dev positions Next 6 months: 8-10 employees, 3-4 contract dev positions End of 2016: 14-16 employees, 5-6 contract dev positions

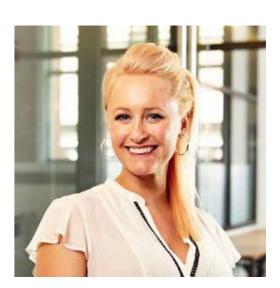
\*Currently interviewing for two internships (marketing/UX design) and expect that program to continue through 2016 and expand in 2017.

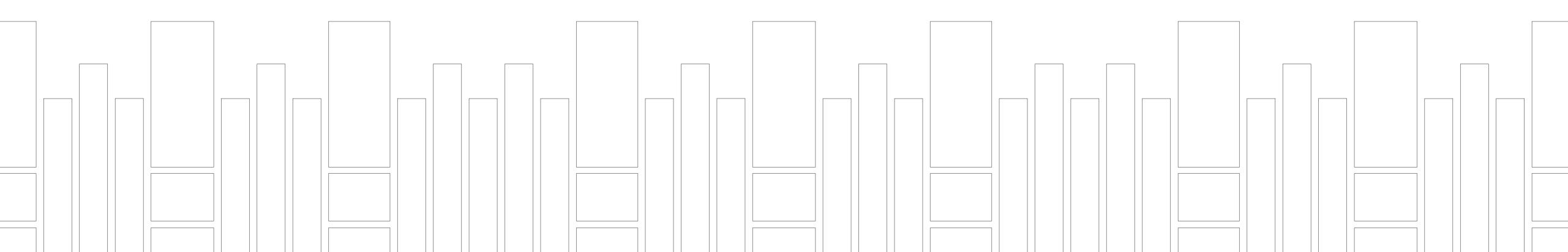












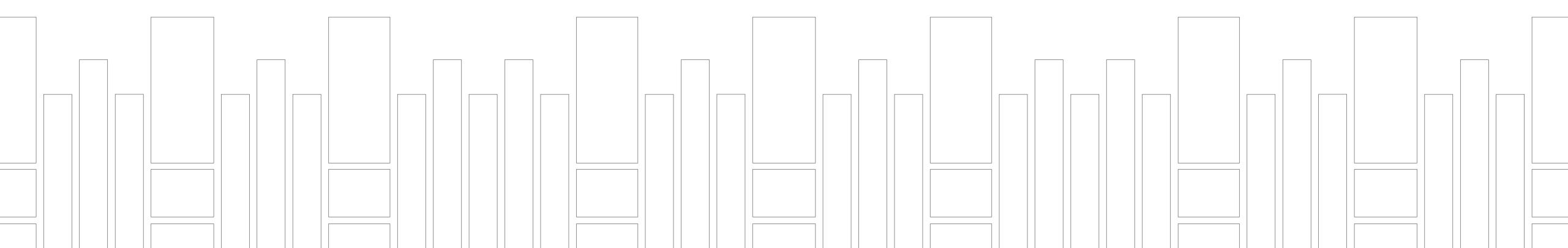
# **REVENUE**

Hanger is a free application for consumers with in-app shopping capabilities projected to roll out Q3 of 2016 and expand into 2017 as the application learns the preferences of users. We will also be rolling out regional trend reporting for manufacturers and retailers in 2016.

**Projected Revenues 2016**: \$500,000 **Projected Revenue 2017**: \$4M



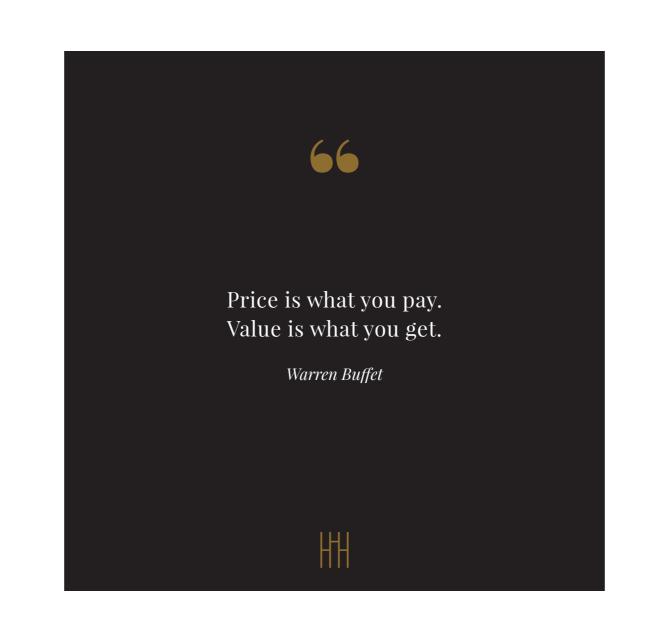




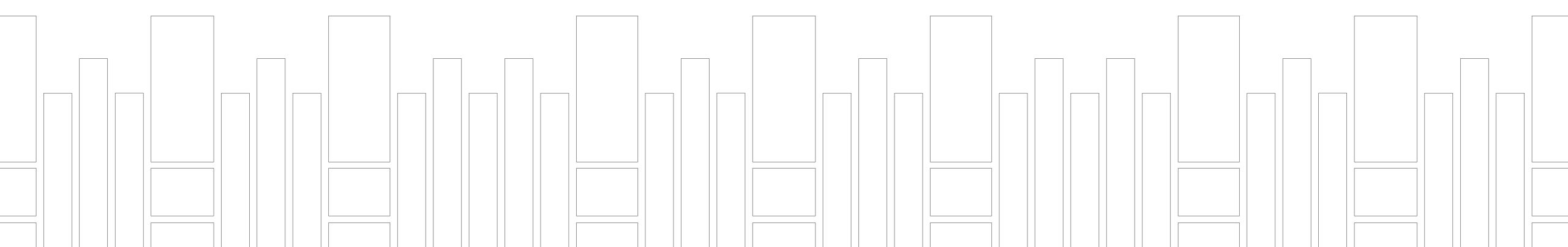
# **INVESTMENTS & INVESTORS**

Hanger secured a \$400,000 angel investment in March 2015 and has had some preliminary discussions with investors on a Series A round for later this year. We haven't finalized the numbers yet, but our goal would be to raise enough for a 24-month runway for the company.

The company was founded as Vardrus, LLC, a Missouri Limited Liability Corporation, in March of 2015 along with filing a DBA for GarbShare. Investors include Invent 33, LLC and CC2G Holdings, LLC, both Missouri LLCs.







# **BRAND PROMISE & VALUES**

**Brand Promise**: Confidence

# **VALUE**

Getting the most out of what you own and wear.

# **INSIGHT**

Knowing what you own.

# CHARISMA/ADVENTURE

Outgoing, confident, ready to explore new things.



### **STYLE**

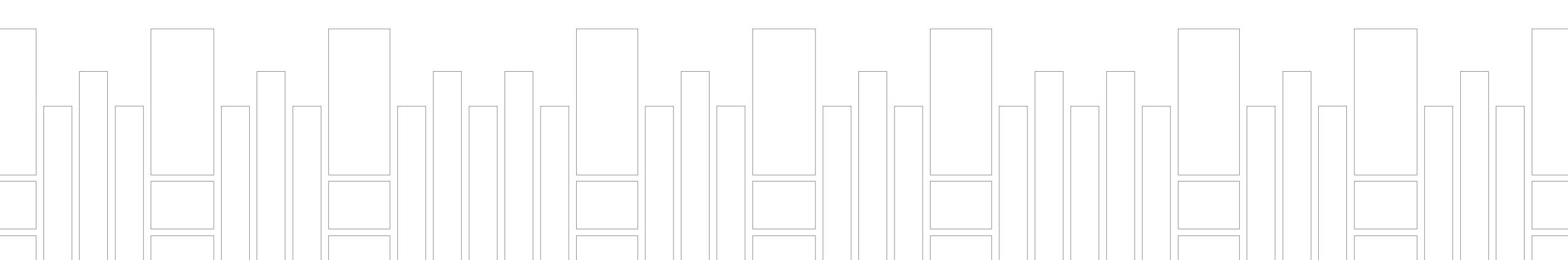
Having a sense of your style, whatever that style may be (doesn't necessarily mean it's fashionable... just personal)

# **CONNECTION**

Sharing clothes with friends, getting and giving style inspiration.

# **INSPIRATION**

The motivation to become what you aspire to be - at least from standpoint of the way you dress.



# **CONTACT**

#### **ASHLEY RILEY**

MARKETING DIRECTOR

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#### **DANIEL EVANS**

CO-FOUNDER & CEO

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### **ED KNIEP**

CO-FOUNDER & CHIEF FINANCIAL OFFICER

CONTACT: ed@hanger.io

FULL TEAM & BIOS

hanger.io/team

